Contact List

Create a name list with the help of “FRANKS”. Creating a list of contacts will help you get your business started. As your business grows, add new names and continue to use it to build your business.

Friends	Relatives	Acquaintance	Neighbors	Kids	Spouse
* Grammar School * High School * College * Business * Past Employment * Spiritual Groups * Social Organizations	* Parents * In-laws * Grandparents * Siblings * Aunts / Uncles * Cousins * Relatives’ Friends * Godparents	* Doctor / Dentist * Bank Employees * Wait Staff * Delivery Staff * Postal Employees * Hair Dresser * Grocery Store * Health Club * Real Estate * Insurance	* Present * Past * Parents of Neighbors * Friends of Neighbors * Relatives of Neighbors	* Child Care Workers * Day Care Parents * Teachers * PTA Groups * School Bus Driver * Sports Contacts * Crossing Guards * Activities – Lessons	* Co-Workers * Friends * Company Events * Social Organizati * Teammates